

INTEGRATED
SERVICES OF
KALAMAZOO



Fiscal Year 2026

Preliminary Budget

INTEGRATED SERVICES OF KALAMAZOO

Statement of Revenue, Expenses and Change in Net Position

	2025 Budget	2025 Projection	Proposed 2026 Budget	Difference from 2025	Difference from Projection
Operating revenue					
Medicaid:					
Traditional Capitation	\$ 71,759,922	\$ 74,839,709	\$ 89,239,993	\$ 17,480,071	\$ 14,400,284
Healthy Michigan Capitation	13,011,361	4,996,731	5,517,093	(7,494,268)	520,362
State General Fund:				-	-
Formula Fundings	3,900,516	3,900,516	3,900,516	-	-
CCBHC Demonstration	35,053,525	39,609,506	34,258,759	(794,765)	(5,350,746)
CCBHC Quality Bonus	-	1,326,190	1,326,190	1,326,190	(0)
County Allocation	1,550,400	1,550,400	1,550,400	-	-
Client Fees	620,500	1,082,862	1,069,711	449,211	(13,151)
SUD Block Grant	-	523	-	-	(523)
Other grant revenue	8,558,938	8,239,558	6,780,003	(1,778,934)	(1,459,554)
Other earned contracts	3,974,361	2,348,403	1,958,805	(2,015,556)	(389,599)
COFR	-	-	-	-	-
Interest	181,000	152,750	157,232	(23,768)	4,482
Local revenue	610,000	611,928	508,606	(101,394)	(103,322)
Total operating revenue	\$ 139,220,522	\$ 138,659,076	\$ 146,267,308	\$ 7,046,786	\$ 7,608,232
Operating expenses					
Salaries and wages	\$ 32,439,500	\$ 28,868,348	\$ 32,403,237	(36,263)	3,534,889
Employee benefits	11,472,088	9,475,291	11,494,131	22,043	2,018,840
Staff development	301,171	163,354	300,933	(238)	137,579
Payments to providers	88,887,199	89,056,084	93,008,476	4,121,277	3,952,392
Administrative contracts	10,183,932	10,516,821	8,262,621	(1,921,311)	(2,254,200)
IT software and equipment	926,784	887,019	928,129	1,345	41,110
Client transportation	50,280	26,018	52,900	2,620	26,882
Staff travel	389,228	354,296	386,676	(2,552)	32,380
Office expenses	646,434	530,175	685,668	39,234	155,493
Insurance expense	158,746	176,678	168,769	10,023	(7,909)
Depreciation expense	535,265	540,123	585,704	50,439	45,580
Utilities	358,571	371,823	363,874	5,303	(7,949)
Facilities	49,039	55,355	36,265	(12,774)	(19,090)
Local match	305,108	305,108	305,108	-	(0)
Total operating expenses	\$ 146,703,345	\$ 141,326,493	\$ 148,982,490	\$ 2,279,145	\$ 7,655,997
Loss	(7,482,823)	(2,667,417)	(2,715,182)	\$ 4,767,640	\$ (47,765)
Uncollectible amount due from SWMBH	6,448,857	11,694,872	2,074,974	(4,373,883)	(9,619,898)
Change in net position	(1,033,966)	9,027,455	(640,208)	393,757	(9,667,663)

INTEGRATED SERVICES OF KALAMAZOO

Statement of Revenue, Expenses and Change in Net Position

	Specialty Services	Healthy Michigan	Totals
	2026 Budget	2026 Budget	2026 Totals Budget
Operating revenue			
Medicaid:			
Traditional Capitation	\$ 89,239,993	\$ -	\$ 89,239,993
Healthy Michigan Capitation	-	5,517,093	5,517,093
Client Fees	7,270	82	7,352
Total operating revenue	<u>\$ 89,247,263</u>	<u>\$ 5,517,175</u>	<u>\$ 94,764,438</u>
Operating expenses			
Internal services	\$ 2,217,237	\$ 15,765	\$ 2,233,002
External services	76,245,129	5,201,590	81,446,719
Delegated managed care	12,339,508	820,182	13,159,691
Total operating expenses	<u>\$ 90,801,875</u>	<u>\$ 6,037,537</u>	<u>\$ 96,839,412</u>
Loss	(1,554,612)	(520,362)	(2,074,974)

INTEGRATED SERVICES OF KALAMAZOO

Statement of Revenue, Expenses and Change in Net Position

	State General Fund	CCBHC	Other Funding Sources	Total
	2026 Budget	2026 Budget	2026 Budget	2026 Budget
Operating revenue				
General Fund	\$ 3,900,516	\$ -	\$ -	\$ 3,900,516
Projected GF Carryforward	-	-	-	-
CCBHC Demonstration	-	37,310,505	-	37,310,505
Other Federal and State Grants	-	-	6,109,683	6,109,683
Earned Revenue	-	-	1,064,490	1,064,490
COFR Revenue	-	-	-	-
Interest	-	-	157,232	157,232
County Allocation	-	-	1,550,400	1,550,400
Local Revenue	7,122	-	508,601	515,723
Transfer from GF	-	106,474	-	106,474
Settlement Revenue (Expense)	-	-	-	-
Total operating revenue	<u>\$ 3,907,638</u>	<u>\$ 37,416,979</u>	<u>\$ 9,390,406</u>	<u>\$ 50,715,024</u>
Operating expenses				
Internal Programs	\$ 866,235	\$ 37,633,944	\$ 1,389	\$ 38,501,567
External Programs	2,430,004	-	656,500	3,086,504
Other Federal and State Grants	-	-	6,586,154	6,586,154
HUD Grants	-	-	1,821,870	1,821,870
Managed Care Administration	504,926	-	-	504,926
Homeless Shelter	-	-	385,516	385,516
Transfer from GF	106,474	-	-	106,474
Local match expense	-	-	305,108	305,108
Non-DCH Activity Expenditures	-	-	57,113	57,113
Total operating expenses	<u>\$ 3,907,638</u>	<u>\$ 37,633,944</u>	<u>\$ 9,813,650</u>	<u>\$ 51,355,232</u>
Change in net position	0	(216,964)	(423,244)	(640,208)

INTEGRATED SERVICES OF KALAMAZOO

CCBHC

	CCBHC Medicaid	CCBHC Healthy MI	CCBHC Non-Medicaid	CCBHC YTD Totals
Operating revenue				
Revenue	\$ 26,068,645	\$ 8,190,114	\$ -	\$ 34,258,759
CCBHC SAMSHA Grant	-	-	670,320	670,320
CCBHC QBP	-	-	1,326,190	1,326,190
CCBHC Base Payment Reclass				
Remaining CCBHC revenue due				
Client fees	527,124	75,343	452,769	1,055,236
Total CCBHC Revenue (PPS-1 of \$318.50 x encounters)	\$ 26,595,769	\$ 8,265,457	\$ 2,449,279	\$ 37,310,505
Operating expenses				
Internal services	\$ 18,982,867	\$ 6,564,978	\$ 4,335,790	\$ 29,883,635
DCO Contracts	5,413,367	1,682,371	654,571	7,750,309
Managed Care Administration	-	-	-	-
Total operating expenses	\$ 24,396,234	\$ 8,247,350	\$ 4,990,361	\$ 37,633,944
Operating change in net position	2,199,536	18,108	(2,541,081)	(323,438)
Reclassification to cover Non-Medicaid	-	-	106,474	106,474
Total change in net position	\$ 2,199,536	\$ 18,108	\$ (2,434,607)	\$ (216,964)