

INTEGRATED
SERVICES OF
KALAMAZOO



FY 2025 Budget

INTEGRATED SERVICES OF KALAMAZOO

FY 2025 Proposed Budget

As Presented for Public Hearing and Board Adoption

	2024 BUDGET	2024 Projected	Proposed 2024 BUDGET	Difference
Operating revenue				
Medicaid:				
Traditional Capitation	\$ 59,535,085	\$ 66,795,738	\$ 71,759,922	\$ 4,964,184
Healthy Michigan Capitation	12,302,122	5,424,971	13,011,361	7,586,390
Settlement	5,287,379	11,378,588	6,448,857	(4,929,731)
State General Fund:				
Formula Fundings	3,705,491	3,705,491	3,900,516	195,025
CCBHC Demonstration	-	27,297,101	35,053,524	7,756,423
County Allocation	1,550,400	1,550,400	1,550,400	-
Client Fees	357,483	744,432	620,500	(123,932)
Other grant revenue	7,071,254	8,674,664	8,558,938	(115,726)
Other earned contracts	2,752,649	3,327,003	3,974,361	647,358
Interest	1,000	181,991	181,000	(991)
Local revenue	10,000	796,922	610,000	(186,922)
Total operating revenue	\$ 92,572,863	\$ 129,877,300	\$ 145,669,379	\$ 15,792,078
Operating expenses				
Salaries and wages	27,984,525	28,582,297	32,439,500	4,454,975
Employee benefits	10,070,805	10,283,254	11,478,010	1,407,205
Staff development	280,317	299,757	301,171	20,854
Payments to providers	76,194,079	82,605,878	88,887,199	12,693,120
Administrative contracts	7,781,913	8,453,610	10,143,932	2,362,019
IT software and equipment	692,972	700,623	711,238	18,266
Client transportation	41,100	42,600	46,230	5,130
Staff travel	322,767	357,718	392,365	69,598
Office expenses	515,667	527,139	730,523	214,856
Insurance expense	128,035	128,035	158,746	30,711
Depreciation expense	589,832	589,610	717,795	127,963
Utilities	374,796	389,838	357,826	(16,970)
Facilities	-	-	33,702	33,702
Local match	617,788	305,108	305,108	(312,680)
Total operating expenses	\$ 125,594,595	\$ 133,265,466	\$ 146,703,345	\$ 21,108,749
Change in net position	(33,021,732)	(3,388,166)	(1,033,966)	\$ (5,316,671)

INTEGRATED SERVICES OF KALAMAZOO

FY 2024 Proposed Budget - SWMBH Risk

FY 2025 Budget

	Specialty Services	Healthy Michigan	Totals
Operating revenue			
Medicaid:			
Traditional Capitation	\$ 71,759,922	\$ -	\$ 71,759,922
Healthy Michigan Capitation	-	13,011,361	13,011,361
Total operating revenue	\$ 71,759,922	\$ 13,011,361	\$ 84,771,283
Operating expenses			
Internal services	\$ 2,347,254	\$ 117,363	\$ 2,464,616
External services	76,285,739	5,119,947	81,405,686
Delegated managed care	6,895,057	454,780	7,349,838
Total operating expenses	\$ 85,528,050	\$ 5,692,090	\$ 91,220,140
Change in net position	(13,768,128)	7,319,271	\$ (6,448,857)

INTEGRATED SERVICES OF KALAMAZOO

FY 2024 Proposed Budget - CMH Risk

FY 2025 Budget

	State General Fund	CCBHC	Other Funding Sources	Totals
Operating revenue				
General Fund	\$ 3,900,516	\$ -	\$ -	\$ 3,900,516
Projected GF Carryforward	-	-	-	-
CCBHC Demonstration	-	34,775,464	-	34,775,464
Other Federal and State Grants	-	-	8,558,938	8,558,938
Earned Revenue	-	-	3,974,361	3,974,361
COFR Revenue	-	-	-	-
Interest	-	-	181,000	181,000
County Allocation	-	-	1,550,400	1,550,400
Local Revenue	-	687,036	412,548	1,099,584
Restricted Interest	-	-	-	-
Transfer from GF	-	408,976	-	408,976
Settlement Revenue (Expense)	-	-	-	-
Total operating revenue	\$ 3,900,516	\$ 35,871,476	\$ 14,677,247	\$ 54,449,239
Operating expenses				
Internal Programs	\$ 894,890	\$ 34,299,242	\$ -	\$ 35,194,132
External Programs	2,347,254	-	600,000	2,947,254
Other Federal and State Grants	-	-	14,426,632	14,426,632
HUD Grants	-	-	1,393,682	1,393,682
Managed Care Administration	249,396	-	7,261	256,657
Homeless Shelter	-	-	469,451	469,451
Transfer from GF	408,976	-	-	408,976
Local match expense	-	-	305,108	305,108
Non-DCH Activity Expenditures	-	-	81,313	81,313
Total operating expenses	\$ 3,900,516	\$ 34,299,242	\$ 17,283,447	\$ 55,483,205
Change in net position	0	1,572,234	(2,606,200)	\$ (1,033,966)

INTEGRATED SERVICES OF KALAMAZOO

FY 2025 Proposed Budget - CCBHC Calculation

	CCBHC Medicaid	CCBHC Healthy MI	CCBHC Non-Medicaid	CCBHC YTD Totals
Operating revenue				
Revenue	\$ 27,471,536	\$ 7,303,928	\$ -	\$ 34,775,464
First & third party payments	155,125	62,050	469,861	687,036
Total CCBHC Revenue	<u>\$ 27,626,661</u>	<u>\$ 7,365,978</u>	<u>\$ 469,861</u>	<u>\$ 35,462,500</u>
Operating expenses				
Internal services	\$ 18,719,347	\$ 5,002,584	\$ 2,992,748	\$ 26,714,679
DCO Contracts	5,222,639	1,393,682	968,242	7,584,563
Total operating expenses	<u>\$ 23,941,986</u>	<u>\$ 6,396,266</u>	<u>\$ 3,960,990</u>	<u>\$ 34,299,242</u>
Operating change in net position	3,684,675	969,712	(3,491,129)	1,163,258
Reclassification to cover Non-Medicaid	-	-	408,976	408,976
Total change in net position	3,684,675	969,712	(3,082,153)	1,572,234